



# Stocktaking for the Licensed Trade and Hospitality Sector

## Heads above the Rest



**Providing liquor and food stocktaking and auditing, with the benefit of hospitality consultancy services.**

### Stocktaking - the key to the success of your business

The success of your business depends on how effectively your stock is turned into cash. Stock is a vulnerable asset - regular stocktaking allows you to see if there is a significant discrepancy between what you think you should have and what you actually have.

It will identify and minimise your losses to maximise the return on your investment.

Our process is geared towards ensuring we add value to your business performance and bottom line. Our clients benefit from valuable advice and prompt

results to enable timely remediation and action. Real-time data allows you to be proactive and responsive to the current needs of your business. Our aim is to help you maintain focus and improve yields and profits as well as certify the stock value for year-end accounts.

#### Step 1

**Meet:** Meet the business owner or manager to understand performance and current processes.

#### Step 2

**Count:** Detailed count across every stock item; measure how well a product is performing against others or identify any dead stock.

#### Step 3

**Uncover:** Identify any theft or losses and control issues within the business.

#### Step 4

**Report:** Process information to generate detailed stock report.

#### Step 5

**Present:** Present detailed item for item results on product lines.

#### Step 6

**Insights:** Deliver value and often recommendations to you on how to move your business forward and make you more money.

### Recommendations can include

- Recalculating realistic gross profit sales margins for all your item for item products for sale.
- Quarterly stocktaking to ensure full oversight on what stock you have in your business and when it's due to go out of date, or as you require e.g. monthly, quarterly or annually.
- Solutions to ensure you identify and avoid where stock loss can be and help maximise profit to cash at bank.

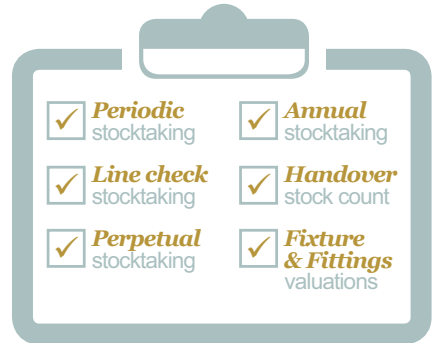


## Why Us?

- Qualified and experienced team in this sector for over 20+ years.
- Stocktakers with experience running and managing licensed premises.
- Academic qualifications in licensed trade and hospitality sector.
- Flexibility to make appointments work across timelines that suit you.
- Team motivation by identifying inefficiencies among staff and empowering them to generate the most revenue for your business.
- Specialised in Business Transfers to work either solely for vendor / purchaser or for both parties.
- Immediate on-site reporting followed up by email advisories.
- Able to certify results into your business year-end accounts.
- Service is fully backed up by our accountancy practice including compliance, regulation and standards.
- Add value to your business by minimising losses to maximise your profits.

## Types of Stocktaking

Everett King offer the following range of comprehensive services including:



**Stocktaking you can really count on**

**45% Discount**

Sign up today for our Bookkeeping and Payroll Services

## Contact Us

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